

# The North Marin Water District



## Company:

The North Marin Water District  
Novato, California

<http://www.nmwd.com/>



## Company Mission:

To provide an adequate supply of safe, reliable and high quality water and deliver reliable and continuous sewer service to customers at reasonable cost consistent with good conservation practices and minimum environmental impact.

## Company Profile:

The North Marin Water District serves a suburban population of 56,000 people situated in and about the City of Novato which is located in a warm inland coastal valley of Marin County, California and several small improvement districts in the West Marin area near the coast.

The Water Quality Department works with all other NMWD departments providing them with the information and tools to ensure the drinking water in the Novato and Point Reyes communities is of the highest possible quality. Water quality is protected using a multi-barrier approach. Surveillance and monitoring is performed at multiple points from source to tap. NMWD's laboratory performs thousands of water quality tests each year as required under state and federal drinking water regulations and to support the work performed by other NMWD departments.

## Sample Master<sup>®</sup> Pro at the North Marin Water District:

The North Marin Water District utilized paper logbooks in various departments supplemented with Microsoft Excel and Word. However, as the amount of data increased, it became increasingly difficult to manually manage the sample collection sites, multiple results, integration with other enterprise software packages, multiple permit limits and to use multi-variable data in meaningful ways.

The District decided to consolidate and automate data management by implementing a LIMS. Features that the District desired in a LIMS, included a high degree of set up flexibility with entry screens and reporting, the ability to print bar-coded labels, schedule routine and compliance samples, integrated bar coding, built in export to the California DHS Write-On (electronic data deliverable), and instrument interfacing capabilities.

After evaluating several systems, the District concluded that Sample Master<sup>®</sup> Pro LIMS fulfilled all of their requirements and was chosen as their new LIMS solution. In addition to implementation services, ATL provided instrument integration, bar code/scanner integration, administrator/end-user training and support – providing the North Marin Water District a total data management solution.

***“After two years of researching and shopping for LIMS available on the market we chose ATL’s Sample Master<sup>®</sup> Pro LIMS. We found that Sample Master<sup>®</sup> Pro offers all of the features found in commonly available LIMS; all that we were looking for and more, at a most competitive price. Integration of our ion chromatograph and atomic absorption spectrophotometer, several days of on-site configuration and training, and all the modules we required were included in ATL’s highly professional and comprehensive proposal and the deal was sealed.”***

**Pablo Ramudo, Water Quality Supervisor, Laboratory Director  
North Marin Water District**