

A CUSTOMER SPOTLIGHT:

Eastex Environmental Laboratory, Inc.



Company:

Eastex Environmental Laboratory, Inc.
Coldspring, Texas
<http://eastexlabs.com/>



Business Strategy:

Providing superior service and quality analysis for engineering firms, municipalities, school districts, government agencies, industrial facilities and individuals in the Greater Houston Area since 1986. Consistent, dependable, and timely analysis has made Eastex Environmental Laboratory, Inc. the reliable leader in East Texas for all types of analytical testing.

Company Profile:

Eastex Laboratory's experience and expertise in many areas of environmental analysis has enabled them to provide valuable information to their clients in both an advisory and analytical capacity. They are dedicated to providing quality services that assist and enable clients in meeting all applicable Federal, State, and Local Regulatory requirements.

Eastex Laboratory's services include: Wastewater Analysis, Drinking Water Analysis, Stormwater Analysis, Ground & Surface Water monitoring, Approved Clean Rivers Laboratory, Pathogen, Vector and Chemical Analysis, Aerobic System Testing, Priority Pollutant Testing and Solid Waste Testing. In addition, Eastex Laboratory has a Consultation and Services Division that includes such services as compliance counseling and negotiations, development of site-specific environmental management plans and completion of the Texas Commission on Environmental Quality (TCEQ) Discharge Monitoring Reports (DMRs).

Sample Master[®] LIMS at Eastex Environmental Laboratory, Inc.:

When Eastex Environmental Laboratory determined they needed to replace their current LIMS, they evaluated several different systems and found that ATL's Sample Master[®] LIMS best suited their laboratory data management needs.

Eastex Environmental Laboratory has realized many benefits since implementing Sample Master[®] LIMS. Their previous LIMS contained static reports, in which users had no control or creativity in the creation of reports, past the initial setup. With Sample Master[®] LIMS, laboratory users now have full control of reporting. Sample Master[®] LIMS contains powerful, flexible reporting functions. Over 7 dozen standard reports are included with Sample Master[®] LIMS, which can all be modified to meet the laboratory's reporting needs. Sample Master[®] also allows an unlimited number of user definable custom reports to be created.

Also, invoicing has become a more efficient process after implementing Sample Master[®] LIMS at Eastex Environmental Laboratory. Sample Master[®] LIMS has integrated invoicing capabilities in the Sample Tracking module. Users can track analyses by customer, assign costs to particular tests and apply discounts and generate invoice reports directly from the LIMS. These reports can also be placed on the Task Manager and automatically printed when the results are completed and reported out.

Eastex Environmental Laboratory also utilizes Sample Master[®] Result Point[™]. Result Point[™] is a secure, web portal where consumers (internal and external) can access reports generated by Sample Master[®] LIMS and provides instantaneous access to real-time analytical results, from virtually anywhere, at any time of the day. Result Point[™] provides secure (encrypted) data access for laboratory clients with read only privileges down to the project level via the Internet where clients can download pdf reports or Excel files (Electronic Data Deliverables).

Sample Master[®] LIMS has enhanced reporting capabilities and increased efficiency and productivity at Eastex Environmental Laboratory.

"ATL employees are very friendly and professional. Sample Master[®] LIMS has so many benefits that after 2 years we still haven't used it to its full potential."

Susan Daniels, Database Administrator
Eastex Environmental Laboratory, Inc.

