

Coastal Chemical Co., LLC



Company:

Coastal Chemical Co., LLC
Lafayette, Louisiana
<http://www.coastalchem.com/>



Business Strategy:

Coastal Chemical's Quality Policy is a pledge to every customer to "deliver the right product and the right service on time, the first time, every time." As a certified ISO 9001:2000 company, Coastal Chemical strictly adheres to the highest quality operating standards, a commitment that is constantly reflected by every member of their organization. As a member of the National Association of Chemical Distributors, all Coastal Chemical operations follow NACD's Responsible Distribution Process[®], and they are always available to counsel customers on safe product use, handling and disposal.

Company Profile:

Coastal Chemical Co., LLC, headquartered in Abbeville, Louisiana since 1958, delivers a broad suite of chemical products and services to the energy industry. Coastal Chemical Co., LLC has emerged as a global leader in chemical distribution by offering customers not only the industry's finest product lines, but also the expert value-added services and unparalleled customer support they need to maximize operating efficiency and reduce overall cost. A member of the Brenntag North America, Inc. group of companies, Coastal Chemical is made up of four distinct business units - Process Chemicals, Fuels & Lubes, Production Treating Chemicals and N-Spec[®] Pipeline Cleaning Services. Viewed separately, each business unit provides quality products and expert services tightly focused on a specific area of the oil and gas industry. Taken together, these four business units form a comprehensive and industry wide solution that is unsurpassed by any competitor.

Sample Master[®] at Coastal Chemical Co., LLC:

The analytical department at Coastal Chemical Co., LLC offers extensive internal QC testing for the chemicals that they produce and market. In order to sustain their high quality level in the chemicals they produce and also to conform to all required regulations and standards, QC testing is performed constantly. Coastal Chemical required a Laboratory Information Management System (LIMS) that was powerful, efficient, user friendly, easily customizable and could be rapidly implemented. Coastal Chemical wanted a LIMS for the purposes of sample tracking, customizable reports, email capability and a Windows environment. They also wanted the ability to grow and needed an accelerated implementation time. Sample Master[®] LIMS was chosen because it met all of these requirements and more, affording Coastal Chemical the opportunity to leverage a powerful LIMS package while still being able to meet the changing needs of the laboratory and market.

A great deal of efficiency has been realized by Coastal Chemical and even more is expected in the near future. Being able to login a sample quickly, track its progress and location throughout the laboratory, along with QC, invoicing, and reporting has given Coastal Chemical the opportunity to spend more time on testing rather than on managing manual paperwork. The ability to quickly create and email reports has provided a strategic business advantage. Coastal Chemical has realized cost savings since work previously outsourced can be done internally with rapid dissemination of results.

"Sample Master[®] LIMS has provided the laboratory with an efficient method of tracking, assigning and producing reports for the work we do in the Lab. The customization and historical trending will not only benefit the laboratory, it will benefit the field technicians and engineers located throughout the US."

Danny Cormier, Laboratory Manager
Coastal Chemical Co., LLC